

Generating Retirement Income

▶ Meet Javier



Client Profile

Homeowner:

Male, Age 68

Location:

Ottawa, Ontario

Home Type:

Condo

Home Value:

\$599,900

Registered Portfolios:

\$140,000

Debt:

\$100,000

Debt Payments (interest only):

\$640 monthly | \$7,680 annually

Situation

- ✔ Javier moved to Canada later in life, seeking a peaceful retirement. He now lives alone in a modest 2-bedroom condo, a comfortable home he has grown attached to over the years.
- ✔ While financially stable, Javier faces growing concerns. He owes \$100,000 on his mortgage and has \$140,000 in registered investments, including his RRIF, managed by his financial advisor. He also has a defined benefit pension plan worth \$86,000, providing a steady income.
- ✔ Despite careful planning, Javier's financial future looks uncertain. His registered investments are projected to run out by age 83, leaving him with an annual cashflow shortfall of nearly \$18,500. This gap could total \$142,500, putting him in a tough spot.
- ✔ Javier knows he will face a difficult decision impacting his lifestyle: either cut back on the comforts he enjoys or sell his condo and downsize, losing a home he loves.



Wealth

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Let's find a solution!

Generating Retirement Income

Recommended Approach for Javier

| Financing Debt Through a HELOC vs CHIP | Home equity line of credit (HELOC) | CHIP |
|--|------------------------------------|--|
| | HELOC 2024 | |
| Interest Rate* | 7.20% | 6.99% |
| Home Value | \$599,900 | \$599,900 |
| Loan Amount | \$100,000 | \$100,000 <i>approved up to \$255,000</i> |
| Monthly Interest-Only Payments | \$600 | \$0 |
| Annual Interest-Only Payments | \$7,200 | \$0 |

*Interest rate subject to change.

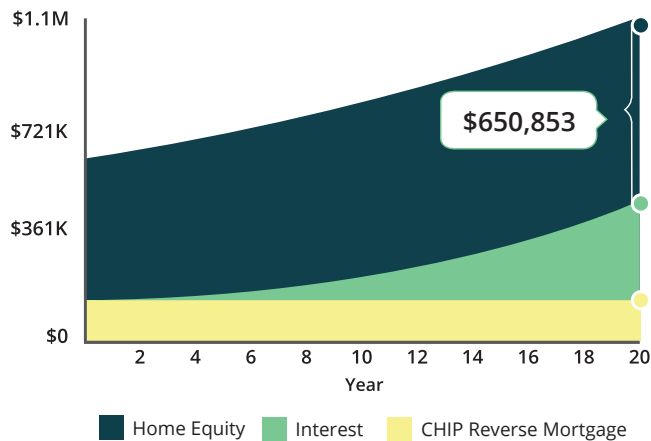


CHIP Reverse Mortgage Enabled Plan Debt relief + access to extra cash for future needs



Approved up to \$255,500

- ✓ No payments required
- ✓ Javier can pay off his mortgage and avoid the monthly debt payments
- ✓ He can blend his investment portfolio with the remaining \$155,500 from his CHIP Reverse Mortgage
- ✓ Maintains relationship with his financial advisor
- ✓ \$650,000+ of home equity remaining after 20 years



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Contact me today: